

Inside Sales Specialist, HVAC Rentals - Vancouver

Do you love the excitement of working with diverse clients?

Our company has an immediate opening for an outgoing, enthusiastic Inside Sales Specialist to fill a full-time permanent position in our Vancouver office.

WHAT YOU WILL DO

As an Inside Sales Specialist with Cool Air Rentals, you will work closely with all kinds of industries from commercial and industrial to film and TV production! You will be collaborating with our customers to understand their requirements and expectations, either face to face or over the phone.

Reporting to the Director of Technology and working closely with the Rental Co-ordinator, you will assist on projects in a complimentary role. This position will foster relationships with our customers and advise them on proper equipment selection, implementation and develop the cost for their temporary cooling and heating needs.

- Preparing estimates and proposals to review with customers.
- Developing solutions with customers on their short-term HVAC applications, and guiding the commissioning and removal of our equipment.
- Following up on quotations and jobs in progress to gather feedback and identify opportunities for future projects.
- Work with office staff, journeymen, apprentices and installers to successfully deliver projects.
- Being an expert on our equipment and their ideal application in order to advise customers.
- Assisting customers with troubleshooting issues over the phone.
- Overseeing purchase orders and the expediting process with major equipment suppliers.

YOUR QUALIFICATIONS:

- 2+ years experience in a relevant position with HVAC industry knowledge.
- Fluency in English, written and spoken is required.
- Demonstrated experience with drawing programs (SketchUp, CAD, etc.).
- Team player with the desire to learn, have fun, and exceed expectations.
- Proficient in Microsoft Office (Word, Excel).
- Class 5 drivers license.
- Rental software & inventory management experience is considered an asset.

WHY WORK WITH US:

We encourage growth and learning on this team. You will be supported and recognized for your hard work. Other perks we offer include:

- Competitive compensation
- Performance bonuses
- Company paid benefits
- Tuition reimbursement
- Great team environment

ABOUT COOL AIR RENTALS

"Way Too Cool" is not just our motto, it's the definition of what we do and who we are. Cool Air Rentals has grown to be one of the largest suppliers of temporary cooling and heating solutions in Canada. Our purpose-built equipment is designed to roll in, plug in, and turn on. Our diverse clients include film and TV productions, special events and concerts, large commercial and industrial facilities, IT server rooms, small offices and healthcare facilities.

Does this sound like you?

Apply today with your resume and cover letter! We look forward to hearing from you.

Job Type: Full-time

If you'd like to join our team, please send in your resume and cover letter to:

careers@cool-air.com.